



Crestline

GROUP



Recognitions

"Top 10 Lobbyists in Texas Politics"
Transparency USA

"Rising Star"
Capitol Inside

Top Lobbyists in Texas
Texas Scorecard

Previous Experience

Chief Operating Officer, State of Texas
Deputy Chief of Staff
Senior Advisor to the Governor
Governor Greg Abbott

Senior Counsel to the Attorney General
Assistant Solicitor General
Attorney General Greg Abbott

Trial Attorney
U.S. Department of Justice

Adjunct Professor
University of Texas School of Law

Education

Juris Doctor, Duke University School of Law

Bachelor of Arts, Wake Forest University

Reed Clay

President

"Reed is an expert problem-solver who tackled some of the biggest problems facing the State of Texas."

--Governor Greg Abbott

Reed has earned a reputation as a tireless worker who is trusted for his honest communication, strategic approach, and deep understanding of a broad range of industries and issues. He spent over a decade at the highest levels of government, and during that time, became an expert in how government operates. Since leaving government service, Reed has successfully represented dozens of clients – from Fortune 50 companies to early-stage start-ups across a wide variety of industries. Reed's approach has led pundits inside Austin and outside of Texas to recognize Reed as one of the top lobbyists in the State of Texas.

Prior to founding Crestline, Reed was the Chief Operating Officer of Texas under Governor Greg Abbott, where he worked daily alongside executive and legislative leadership to implement Governor Abbott's vision for the State of Texas. From healthcare to energy; technology to transportation; manufacturing to infrastructure; water to waste – Reed has a deep understanding of highly regulated industries and how government action impacts the bottom line.

Reed played an integral role in helping Governor Abbott attract quality leadership to oversee Texas' executive agencies and worked alongside agency leadership to tackle some of the toughest problems facing the State of Texas. During his time in the state capitol, Reed was also heavily involved in the development and execution of legislative priorities - from policy formation, to bill drafting, to working the legislative process. Because of his legal expertise and hands-on experience implementing legislation at the agency level, Reed is able to clearly see the real-world impact of legislative and rulemaking decisions.

Reed understands government at every level. In particular, he understands the complex interaction between governments. While serving in the Governor's Office, he managed Texas' Office of State-Federal Relations - the primary point of contact between the State of Texas and the federal government, including Congress.